

## **Setting Up a Business of**

# Multispeciality Hospital

**Investment Opportunity in Healthcare Sector. Multispeciality Hospital Business Plan.** 





## Introduction

Humanity is protected by a medical centre or hospital. Aside from that, profit is more critical because it is also a corporation. One of the most important aspects is revenue management, as running a hospital requires a lot of luck. Various hospitals and health care facilities can be found all over us. With the growing number of cases of various illnesses, it is becoming increasingly difficult and unsustainable to keep moving to different locations for different treatments.





Many new diseases have arisen as a result of our sedentary lifestyle, and they require multispecialists to treat. A multi-specialty hospital is one that offers treatment for a wide range of illnesses and disorders, as well as a highly skilled team of physicians and specialists. The patients are well-cared for, with air-conditioned rooms and canteens on the grounds, as well as personalized treatment. The Multispecialty Hospital brings together various branches of medicine under one roof, as well as surgical and diagnostic facilities.





Multispecialty hospitals ushered in a new way of thinking about how patients would gain more without having to switch hospitals for their various medical needs. Patients in multispecialty hospitals profit from innovative features not seen in other hospitals. These hospitals are often used by the wealthier members of society and are financed by private sector tycoons.





## **Benefits of Multispeciality hospital**

Patients in specialist hospitals have access to a level of care, services, and treatment programmes not always seen in general recovery facilities. Specialty hospitals have a lot of experience treating people who have had spinal cord injuries (SCI) or traumatic brain injuries (TBI) (TBI). These specialized hospitals provide patient and family support services tailored to SCI and TBI patients, and the staff at specialty hospitals understand how to help families manage complicated SCI/TBI treatment during an emotionally trying period.





# Multispecialty hospitals have the following advantages or benefits:

1. A wide range of medical specialties under one roof, including but not limited to: General medicine, ENT, GI specialist, Dermatology, General Surgery, Opthalmology, Neuro medicine, Neurosurgeon, Cardiologist, Cardiothoracic surgeon, Pulmonology, Rheumatology, Orthopedic, Gynecology & Obstetrics, Nephrology, Pediatrics, Urology, Endocrinology, Plastic surgery, Dentistry, and many other specialties are accessible.



- 2. It provides high-end diagnostics, including blood profile screening, x-ray scanning, and USG, as well as essential diagnostics such as Cath lab, Doppler test, and so on.
- 3. It is open 24 hours a day, 365 days a year, and it also provides emergency medical care. It provides emergency services 24 hours a day, seven days a week, as well as ambulance services, pharmacy services, blood bank support, ICU, NICU, PICU, and other services.





# The Advantages of Choosing a Specialty Hospital include:

- 1. Skilled personnel with relevant experience.
- 2. Assistance from patients who have suffered similar injuries.
- 3. Patient and family knowledge and services that are unique to them.
- 4. More opportunities to take part in research studies.
- 5. Access to programmes that are not available in most recovery facilities.
- 6. Specialized long-term support.



## **Market Outlook**

The demand for HCIT solutions is being driven by the increasing amount of patient data, an increase in technical know-how, and a demand for fast and effective healthcare processes and systems. By product and service, the healthcare provider solutions segment is expected to expand at the fastest pace in the healthcare IT sector. Government efforts to improve the quality of patient care, as well as the need to monitor rising healthcare costs and improve the performance of healthcare services, are to blame.



One of the biggest and fastest-growing sectors in the world is health care. Several sectors of the health-care industry are committed to providing health-care services and goods. According to the World Health Organization (WHO), a wellfunctioning health care system consists of a good funding process, a well-trained and adequately-paid staff, accurate information on which decisions and policies are based, and well-maintained facilities and logistics to provide quality drugs and innovations, which are extremely important.





According to the World Health Organization, there are 9.2 million doctors, 19.4 million nurses and midwives, 1.9 million dentists and other dentistry staff, 2.6 million pharmacists and other pharmacy personnel, and over 1.3 million community health employees worldwide, making health care one of the largest segments of the workforce.

In the past few decades, medical expenses have risen. Advanced medical technology has paved the way for stronger and earlier disease diagnosis as well as treatment research for terminal diseases like cancer.



The profits earned by numerous cutting-edge medical institutions are the primary source of medical innovation. The demand for medical services is expected to expand as knowledge and affordability increase, as is already the case in many developed countries, where healthcare services contribute significantly to GDP growth. Many developed countries have created national health insurance programmes as a result of increasing healthcare costs. The healthcare industry's biggest shareholders are healthcare facilities.



The healthcare services market is fueled by pharmaceutical firms, the medical device industry, long-term care services, healthcare facility management services, and the medical consumables industry. Hospitals have the highest customer base in the healthcare sector, also as an end-use segment. The hospital market in India is expected to expand at a CAGR of close to 16%. The rise in the number of patients with lifestyle-related diseases is driving the India hospital market. Furthermore, the government of the country is taking steps to develop the country's healthcare system, which is positively impacting business growth.



The hospital market in India is divided into four categories: ownership, type, bed size, and rationality. The business is divided into three categories: public, corporate, and public-private partnership. The hospital industry in India accounts for 80% of the total healthcare sector, and it has seen massive investor demand in the last five years, from both international and domestic investors.





## **Key Players**

- Alps Hospital Ltd.
- Apollo Hospitals Enterprise Ltd.
- Bhimavaram Hospitals Ltd.
- Brahmaputra Hospitals Ltd.
- Crystal Hospitals Ltd.
- Dr. Chidgupkar Hospital Pvt. Ltd.



- Fortis Hospitals Ltd.
- Ganga Care Hospital Ltd.
- Vadamalayan Hospitals Pvt. Ltd.
- Yakshita Premier Hospitals Ltd.
- Zubeda Hospitals Ltd.



## **Machinery Photographs**



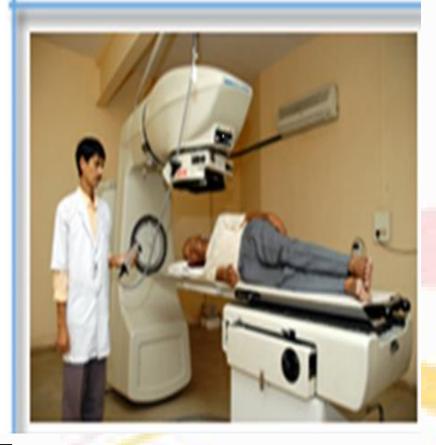
**Digital Video Microscopy** 



Frozen Section Machine







Multi Slice CT Scan Machine

**Linear Accelerator** 







Ortho-pantogram Machine

Auto-Tissue Processing
Machine

0.00

0.00

0.00

0.00

0.00

0.00 28728.27 28728.27

0.00

0.00

0.00 38304.36 38304.36

npcs

**Total** 

0.00

0.00

0.00

0.00

0.00

0.00

0.00

Project at a	Glan	ce				V
COST O	F PROJE	СТ		MEANS	OF FINAN	ICE
Particulars	Existing	Proposed	Total	Particulars	Existing	Pro
Land & Site Development Exp.	0.00	3500.00	3500.00	0 Capital	0.00	95
Buildings	0.00	8005.00	8005.00	0Share Premium	0.00	
Plant & Machineries	0.00	13988.97	13988.9	Other Type Share 7 Capital	0.00	
Motor Vehicles	0.00	125.00	125.00	0 Reserves & Surplus	0.00	
Office Automation Equipments	0.00	10575.50	10575.50	0Cash Subsidy	0.00	

0.00

0.00

0.00

0.00

0.00

0.00

75.00

0.00

15.00

1380.00

639.89

75.00 Internal Cash Accruals

15.00 Debentures / Bonds

Unsecured

1380.00 Loans/Deposits

639.89

38304.36 38304.36 TOTAL

0.00 Borrowings

Long/Medium Term

**Technical Knowhow Fees** 

**Margin Money - Working** 

www.entrepreneurindia.co

Franchise & Other

**Preliminary& Pre-**

operative Exp

Contingencies

**Provision for** 

& Exp.

**Deposits** 

Capital

TOTAL

**Propose Existing** d 0.00 9576.09 9576.09

0.00

0.00

0.00

%

0.00

0.00

0.00

0.00

0.00

npcs

www.niir.org

P/E

**Ratio** 

No.of **Times** 

1.00

1.00

1.00

1.00

1.00

# Dividen

Per Share

24.00

18.00

12.00

6.00

0.00

12.91

20.77

33.46

48.77

66.65

d

Per

Share

0.00

0.00

0.00

0.00

0.00

Retained

**Earnings** 

**Per Share** 

2.91

7.86

12.70

15.31

17.87

%

100.0

0

100.0

0

100.0

0

100.0

0

100.0

0

**Payout Probabl** 

%

0.00

0.00

0.00

0.00

0.00

e Market **Price** 

2.91

7.86

12.70

15.31

17.87

Pro	oject at a	a Gla	nce
Year	Annualised	Book Value	Debt

**CEPS** 

7.23

11.63

16.00

18.20

20.40

www.entrepreneurindia.co

**EPS** 

2.91

7.86

12.70

4-5 15.31

5-6 17.87

1-2

2-3

3-4

r	oject at a	Gla	nce
r	Annualised	Book Value	Debt

	oject at a	Gla	nce
_	Annualised	Book Value	Debt

## Project at a Glance

Ш

(Number of

times)

3.00

1.86

0.87

0.36

0.12

0.00

3.00

1.86

0.87

0.36

0.12

0.00

Retur

n on

Net

Worth

%

**GPM** 

%

40.83

%

57.85

%

65.54

%

68.25

%

**PBT** 

%

22.09%

47.35%

59.13%

63.98%

70.11% 67.55%

%

1.95

0.94

0.42

0.17

0.04

**Profitability Ratio** 

**PAT** 

%

%

31.31

%

%

40.67

%

%

www.niir.org

Turnov

er

**Ratio** 

P/V

**Ratio** 

%

%

99.55% 0.62

99.12% 0.71

98.39% 0.66

98.34% 0.61

0.44

(npcs)

0.43

1.20

2.44

3.87

18.53

Net Contri

bution

17.39 16504. 103.02

45

23922.

46

57

35466.

57

13

37.95 31757.

42.74 39384.

**Assets Curre** 

nt

**Ratio** 

	oject at a c	IIdli	Ce		
Year		Debt / - Deposi ts Debt	as-	Net	1

Individ Cumula Overa

(Number of times)

1.14

1.41

1.69

1.92

2.15

www.entrepreneurindia.co

2.15

tive

ual

Initia

2-3

3-4

1-2 1.14

4-5 2.75

5-6 3.26

1.69

2.32

24.63%

30.78%

25.77%

1.762

2 Years 4 Months

Proj	ect	at a	Glance	

BEP - Maximum Utilisation Year

Cash BEP (% of Installed Capacity)

Total BEP (% of Installed Capacity)

Internal Rate of Return .. ( In %age )

Payback Period of the Project is (In Years)

Fixed Assets Coverage Ratio (No. of times)

IRR, PAYBACK and FACR

www.entrepreneurindia.co

BEP



## Major Queries/Questions Answered in the Report?

- 1. What is Multispeciality Hospital?
- 2. How has the Multispeciality Hospital industry performed so far and how will it perform in the coming years?
- 3. What is the Project Feasibility of Multispeciality Hospital?
- 4. What are the requirements of Working Capital for setting up Multispeciality Hospital?



# 5. What is the structure of the Multispeciality Hospital Business and who are the key/major players?

- 6. What is the total project cost for setting up Multispeciality Hospital?
- 7. What are the operating costs for setting up Multispeciality Hospital?
- 8. What are the machinery and equipment requirements for setting up Multispeciality Hospital?



- 9. Who are the Suppliers and Manufacturers of Plant & Machinery for setting up Multispeciality Hospital?
- 10. What are the requirements of raw material for setting up Multispeciality Hospital?
- 11. Who are the Suppliers and Manufacturers of Raw materials for Multispeciality Hospital Business?
- 12. What is the Process of Multispeciality Hospital?



- 13. What is the total size of land required for setting up Multispeciality Hospital?
- 14. What will be the income and expenditures for Multispeciality Hospital Business?
- 15. What are the Projected Balance Sheets of Multispeciality Hospital?
- 16. What are the requirement of utilities and overheads for setting up Multispeciality Hospital?
- 17. What is the Built up Area Requirement and cost for setting up Multispeciality Hospital Business?



- 18. What are the Personnel (Manpower) Requirements for setting up Multispeciality Hospital Business?
- 19. What are Statistics of Import & Export for Multispeciality Hospital?
- 20. What is the time required to break-even of Multispeciality Hospital Business?
- 21. What is the Break-Even Analysis of Multispeciality Hospital?
- 22.What are the Project financials of Multispeciality Hospital Business?



- 23. What are the Profitability Ratios of Multispeciality Hospital Project?
- 24. What is the Sensitivity Analysis-Price/Volume of Multispeciality Hospital?
- 25. What are the Projected Pay-Back Period and IRR of Multispeciality Hospital?
- 26. What is the Process Flow Sheet Diagram of Multispeciality Hospital project?



27. What are the Market Opportunities for setting up Multispeciality Hospital?

- 28. What is the Market Study and Assessment for setting up Multispeciality Hospital Business?
- 29. What is the Plant Layout for setting up Multispeciality Hospital Business?



# Table of Contents of the Project Report



# 1. PROJECT LOCATION DISTRICT PROFILE & GEOTECHNICAL SITE CHARACTERIZATION

- General
- Location & Geographical Area
- Map
- Topography
- Forest
- Administrative set up
- Industrial Scenario of District
- Industrial Scenario of District
- Large Scale Industries / Public Sector undertakings
- Medium Scale Enterprises



- 2. EXECUTIVE SUMMARY
- 3. INTRODUCTION
- 4. PROJECT AT A GLANCE
- 5. INDUSTRY ANALYSIS
- OVERVIEW OF INDIAN HEALTHCARE INDUSTRY IN INDIA
- Introduction
- Healthcare Industry Structure
- Structure & Segmentation of Hospital Industry



# 6. CLASSIFICATION OF HOSPITALS BASED ON OBJECTIVE

- GENERAL HOSPITAL
- SPECIALITY, MULTI-SPECIALITY & SUPER SPECIALITY HOSPITAL
- TEACHING CUM RESEARCH HOSPITAL
- 7. CLASSIFICATION OF HOSPITAL BASED ON OWNERSHIP
- GOVERNMENT HOSPITALS
- DISTRICT HOSPITALS
- MEDICAL COLLEGES AND RESEARCH INSTITUTIONS
- VOLUNTARY AGENCY'S HOSPITALS
- PRIVATE & CHARITABLE HOSPITALS



# 8. CLASSIFICATION BASED ON SYSTEM OF MEDICINE

- ALLOPATHY
- AYURVEDIC
- UNANI
- HOMEOPATHIC
- 9. MAJOR MULTISPECIALITY HOSPITALS
- GORAKHPUR
- SIWAN
- RAIPUR



### 10. RULES & REGULATION

- THE PROCEDURE FOR HOSPITAL SETUP IN INDIA
- LOCATIONS OF THE HOSPITAL
- PERMITS
- REGULATIONS RELATING TO EMPLOYMENT OF STAFF
- TRADEMARK REGISTRATION
- PLANNING THE HOSPITAL INFRASTRUCTURE

#### 11. HOSPITAL SERVICES

- EMERGENCY SERVICES (EMR)
- OUTPATIENT SERVICES (OPD)
- INPATIENT SERVICES (IPD)



### 12. B.I.S. SPECIFICATIONS

- IS 15461~PERFORMANCE GUIDELINES FOR QUALITY ASSURANCE IN HOSPITAL SERVICES UPTO 100 BEDDED HOSPITALS.
- IS 10905: PART 3~RECOMMENDATIONS FOR BASIC REQUIREMENTS OF GENERAL HOSPITAL BUILDINGS PART 3: ENGINEERING SERVICES DEPARTMENT BUILDINGS
- IS 12433: PART 1~BASIC REQUIREMENTS FOR HOSPITAL PLANNING:PART 1 UPTO 30 BEDDED HOSPITALS



- IS 12433: PART 2~BASIC REQUIREMENTS FOR HOSPITAL PLANNING PART 2: UP TO 100 BEDDED HOSPITAL
- IS 12625~SOLID WASTES HOSPITALS GUIDELINES FOR MANAGEMENT
- IS 13808: PART 1~QUALITY MANAGEMENT FOR HOSPITAL SERVICES(UPTO 30 BEDDED HOSPITALS)GUIDELINES: PART 1 OUT PATIENT DEPARTMENT(OPD) AND EMERGENCY SERVICES
- IS 13808: PART 3~QUALITY MANAGEMENT FOR HOSPITAL SERVICES (UPTO 30 BEDDED HOSPITALS)GUIDELINES PART 3: WARDS, NURSING SERVICES AND OPERATION THEATRE



#### 13. MARKET SURVEY

- MARKET SIZE
- HEALTHCARE INDUSTRY IN INDIA
- INVESTMENTS
- GOVERNMENT INITIATIVES
- INDIA HOSPITAL MARKET IN COVID-19
- 14. FINANCIALS & COMPARISON OF MAJOR INDIAN PLAYERS/COMPANIES
- ABOUT FINANCIAL STATEMENTS OF CMIE DATABASE
- PROFITS & APPROPRIATIONS
- TOTAL LIABILITIES
- TOTAL ASSETS
- NET CASH FLOW FROM OPERATING ACTIVITIES



- **SECTION I**
- Name of Company with Contact Details
- Name of Director(S)
- **Credit Ratings**
- **Plant Capacity**
- Name of Raw
  - Quantity & Cost **SECTION - II**
- **Assets**
- Cash Flow
- Growth in Income & Expenditure
- Income & Expenditure
- Liabilities
- **Liquidity Ratios**
- **Profitability Ratio**

Material(S) Consumed

With



- Profits
- Return Ratios
- Structure of Assets & Liabilities (%)
- Working Capital & Turnover Ratios
- 15. COMPANY PROFILE OF MAJOR PLAYERS
- 16. PRESENT MULTISPECIALITY HOSPITALS
- 17. MANAGEMENT & COMMERCIAL PLANS
- BRIEF INTRODUCTION ABOUT HO
- MANAGEMENT
- OUTPATIENT SERVICES
- INPATIENT SERVICES
- MATERIAL MANAGEMENT
- DIAGNOSTIC FACILITIES
- THE ENGINEERING SERVICES
- ADMINISTRATIVE SERVICES

HOSPITAL



## 18. STEPS INVOLVED IN SETTING UP A HOSPITAL

- 19. PLANNING THE HOSPITAL
- BRIEF DESCRIPTION OF MAJOR DISORDERS
- PERMISSIONS & CLEARANCES REQUIRED
- ADVERTISING, MARKETING & PROMOTIONAL PLANNING
- MOBILISING BANK LOAN
- DOCUMENTS REQUIRED FOR BANK LOAN
- CRITICAL SUCCESS FACTOR
- EXAMPLE OF PPP IN HEALTH CARE



#### 20. PUBLIC-PRIVATE PARTNERSHIPS IN INDIA

- HOSPITAL ACCREDITATION
- TENTATIVE PROJECT IMPLEMENTATION PLAN
- 21. PLANNING OF HOSPITAL BUILDING
- KEY FLOW DIAGRAM OF A HOSPITAL
- NURSING WARD IN A HOSPITAL
- FLOW DIAGRAM OF OBSTERIC DEPARTMENT
- FLOW DIAGRAM OF SURGICAL WARD
- FLOW DIAGRAM OF OUTPATIENT DEPARTMENT
- FLOW DIAGRAM OF OUTPATIENT DEPARTMENT
- 22. INFRASTRUCTURE OF THE PROPOSED

HOSPITAL



## 23. BUILDING CONSTRUCTION & FURNISHING OF THE HOSPITAL

- GENERAL HEALTH AMENITIES
- DRUG SITUATIONS
- 24. MAJOR DEPARTMENTS OF THE HOSPITAL
- HOSPITAL DEPARTMENT
- HOSPITAL FACILITIES
- SERVICE OFFERINGS
- DEPARTMENT OF LABORATORY SERVICES
- 25. DETAILS INFORMATION OF MAJOR DEPARTMENTS
- INTENSIVE CARE UNIT (ICU)
- RADIATION ONCOLOGY



- MAJOR OPERATION THEATER
- Post Operative Ward
- Minor Operation Theater
- UROLOGY
- GENERAL SURGERY
- Cosmetic Surgery
- Bariatric Surgery
- CLINIC PATHOLOGY
- Types of Pathology Labs
- Members of the Pathology Lab
- PEDIATRICS & NEONATOLOGY
- NEPHROLOGY & DIALYSIS
- CASUALTY/EMERGENCY



- IVF (IN-VITRO FERTILIZATION)
- Conditions and Treatments
- Male Fertility Treatment ICSI
- Fertility Preservation
- DIABETES CLINIC/INTERNAL MEDICINE
- Monitoring (Patient)
- Reconstructive Surgery
- ONCOLOGY
- OPHTHALMOLOGY
- PHYSIOTHERAPY
- DIAGNOSTIC IMAGING
- The X-ray
- Computed Tomography (CT)
- Magnetic Resonance Imaging (MRI)



- 3D Mammography
- DEXA Scan
- Ultrasound
- PET/CT Scan
- ORTHOPAEDICS & SPINE
- ANDROLOGY
- Treatment Conditions
- Surgical Treatments
- NEUROLOGY
- ENT (EAR, NOSE, AND THROAT)
- CARDIOLOGY WITH CATH LAB
- OBSTETRICS AND GYNAECOLOGY (OBS. & GYNAE)
- GASTROENTEROLOGY



### 26. WASTE MANAGEMENT AND ECOHEALTH

- RADIOACTIVE WASTE
- LIQUID WASTE
- SEWAGE TREATMENT
- BIOLOGICAL ANALYSIS OF WATER
- ECOHEALTH
- GREEN PRODUCTIVITY
- 27. DESCRIPTION OF SOME COMMON HOSPITAL EQUIPMENTS
- COMMON HOSPITAL EQUIPMENTS
- HOSPITAL ASSETS
- CONSUMABLE STORES
- UTILITIES & OVERHEADS



## 28. BRIEF MACHINERY

COMPUTER TOPOGRAPHY

**DESCRIPTION** 

- ULTRASOUND
- MAGNETIC RESONANCE IMAGING (MRI)
- CT (COMPUTERISED TOMOGRAPHY)
  SCANNER
- COLOUR DOPPLER
- MAMMOGRAPHY
- BONE DENSITOMETER
- HAEMODIALYSIS
- GAMMA CAMERA
- LINEAR ACCELERATOR (LINAC)
- HIGH-DOSE RATE (HDR) BRACHYTHERAPY

www.entrepreneurindia.co

OF

**MAJOR** 



#### 29. TENTATIVE PROJECT IMPLEMENTATION PLAN

- FIRST YEAR OF INITIATION OF OPERATION
- S.W.O.T. ANALYSIS
- Strength
- Weaknesses
- Opportunities
- Threats

#### **CONCLUSION**

30. COMPLETE SUPPLIERS OF MEDICAL

### **EQUIPMENTS**

- X-RAY MACHINERY & EQUIPMENTS
- LABORATORY EQUIPMENT
- MEDICAL MACHINERY & EQUIPMENT
- SURGICAL INSTRUMENTS AND PRODUCTS
- MEDICAL, HOSPITAL CONSUMABLES
- SURGICAL/MEDICAL/SCIENTIFIC IMPORTERS



#### 31. SUPPLIERS OF RAW MATERIAL

- MEDICAL DISPOSABLES
- SUPPLIERS OF LABORATORY CHEMICAL
- 32. CHALLENGES IN THE INDUSTRY
- 33. LIST OF JCI APPROVED HOSPITALS IN INDIA
- 34. LIST OF NABH ACCREDITED HOSPITALS
- 35. APPLICANTS HOSPITALS FOR NABH ACCREDITATION
- 36. HOSPITAL EQUIPMENT & FACILITIES PHOTOGRAPH/IMAGES FOR REFERENCE
- 37. HOSPITAL LAYOUT



### **Project Financials**

•	Project at a Glance	Annexure
•	Assumptions for Profitability workings	1
•	Plant Economics	2
•	Production Schedule	3
•	Land & Building	4
	Factory Land & Building Site Development Expenses	



•	Plant & Machinery5
	Indigenous Machineries
	Other Machineries (Miscellaneous, Laboratory etc.)
•	Other Fixed Assets6
	Furniture & Fixtures
	Pre-operative and Preliminary Expenses
	Technical Knowhow
	Provision of Contingencies
•	Working Capital Requirement Per Month7
	Raw Material
	Packing Material
	Lab & ETP Chemical Cost
	Consumable Store



•	Overheads Required Per Month and Per Annum Utilities & Overheads (Power, Water and Fuel Expenses etc Royalty and Other Charges Selling and Distribution Expenses	
•	Salary and Wages	9
•	Turnover Per Annum	10
•	Share Capital	11
	Equity Capital  Preference Share Capital	

www.niir.org



- Annexure 1:: Cost of Project and Means of Finance
- Annexure 2 :: Profitability and Net Cash Accruals
- Revenue/Income/Realisation
- Expenses/Cost of Products/Services/Items
- Gross Profit
- Financial Charges
- Total Cost of Sales
- Net Profit After Taxes
- Net Cash Accruals



- Annexure 3 :: Assessment of Working Capital requirements
- Current Assets
- Gross Working Capital
- Current Liabilities
- Net Working Capital
- Working Note for Calculation of Work-in-process
- Annexure 4 :: Sources and Disposition of Funds

www.niir.org



- Annexure 5 :: Projected Balance Sheets
- ROI (Average of Fixed Assets)
- RONW (Average of Share Capital)
- ROI (Average of Total Assets)
- Annexure 6 :: Profitability Ratios
- D.S.C.R
- Earnings Per Share (EPS)
- Debt Equity Ratio



- Annexure 7 :: Break-Even Analysis
- Variable Cost & Expenses
- Semi-Variable/Semi-Fixed Expenses
- Profit Volume Ratio (PVR)
- Fixed Expenses / Cost
- B.E.P



• Annexure 8 to 11 :: Sensitivity Analysis-Price/Volume

- Resultant N.P.B.T
- Resultant D.S.C.R
- Resultant PV Ratio
- Resultant DER
- Resultant ROI
- Resultant BEP

www.niir.org



- Annexure 12 :: Shareholding Pattern and Stake Status
- Equity Capital
- Preference Share Capital
- Annexure 13 :: Quantitative Details-Output/Sales/Stocks
- Determined Capacity P.A of Products/Services
- Achievable Efficiency/Yield % of Products/Services/Items
- Net Usable Load/Capacity of Products/Services/Items
- Expected Sales/ Revenue/ Income of Products/ Services/
   Items



• Annexure 14 :: Product wise Domestic Sales

### Realisation

- Annexure 15 :: Total Raw Material Cost
- Annexure 16 :: Raw Material Cost per unit
- Annexure 17 :: Total Lab & ETP Chemical Cost
- Annexure 18 :: Consumables, Store etc.
- •Annexure 19 :: Packing Material Cost
- •Annexure 20 :: Packing Material Cost Per Unit



- Annexure 21 :: Employees Expenses
- Annexure 22 :: Fuel Expenses
- Annexure 23 :: Power/Electricity Expenses
- Annexure 24 :: Royalty & Other Charges
- Annexure 25 :: Repairs & Maintenance Expenses
- Annexure 26 :: Other Manufacturing Expenses
- Annexure 27 :: Administration Expenses
- Annexure 28 :: Selling Expenses



- Annexure 29 :: Depreciation Charges as per Books (Total)
- Annexure 30 :: Depreciation Charges as per Books (P & M)
- Annexure 31 :: Depreciation Charges as per IT Act WDV (Total)
- Annexure 32 :: Depreciation Charges as per IT Act WDV(P & M)
- Annexure 33 :: Interest and Repayment Term Loans
- Annexure 34 :: Tax on Profits
- Annexure 35 :: Projected Pay-Back Period and IRR



### Reasons for Buying our Report:

- This report helps you to identify a profitable project for investing or diversifying into by throwing light to crucial areas like industry size, market potential of the product and reasons for investing in the product
- This report provides vital information on the product like it's characteristics and segmentation
- This report helps you market and place the product correctly by identifying the target customer group of the product



- This report helps you understand the viability of the project by disclosing details like machinery required, project costs and snapshot of other project financials
- The report provides a glimpse of government regulations applicable on the industry
- The report provides forecasts of key parameters which helps to anticipate the industry performance and make sound business decisions

www.niir.org



### Our Approach:

- Our research reports broadly cover Indian markets, present analysis, outlook and forecast for a period of five years.
- The market forecasts are developed on the basis of secondary research and are cross-validated through interactions with the industry players
- We use reliable sources of information and databases. And information from such sources is processed by us and included in the report

www.niir.org

### Scope of the Report

The report titled "Market Survey cum Detailed Techno Economic Feasibility Report on Multispeciality Hospital provides an insight into Multispeciality Hospital market in India with focus on uses and applications, Process Flow Sheets, Plant Layout and Project Financials of Multispeciality Hospital project. The report assesses the market sizing and growth of the Indian Multispeciality Hospital Industry. While expanding a current business or while venturing into new business, entrepreneurs are often faced with the dilemma of zeroing in on a suitable product/line. And before diversifying/venturing into any product, they wish to study the following aspects of the identified product:





- Good Present/Future Demand
- Export-Import Market Potential
- Raw Material & Manpower Availability
- Project Costs and Payback Period

We at NPCS, through our reliable expertise in the project consultancy and market research field, have demystified the situation by putting forward the emerging business opportunity in the Multispeciality Hospital sector in India along with its business prospects. Through this report we have identified Multispeciality Hospital project as a lucrative investment avenue.

www.niir.org



### **Tags**

```
#businessconsultant
#DetailedProjectReport
#BusinessPlan
                  #feasibilityReport
                                        #NPCS
#entrepreneurindia
                              #startupbusiness
#ProjectReport #startup
                           #projectconsultancy
#businessopportunity
                                   #Hospitality
#MultispecialityHospital
                            #specialityHospital
                      #SuperSpecialityHospital
#HealthcareIndustry
#medicalfacilities
                                   #HealthCare
#ProjectConsultants #consultancyservices
```



#hospitalityconsultancyservices #MedicalBusiness # #BusinessOpputunity #F

#HospitalConsultant

**#HospitalProject #Hospitalbusiness** 

#BusinessProfessional

**#BusinessIntelligence** 

**#BusinessPlans** 

#ProjectsReport #SetupHospital

#Consultantsbusiness #NewBusinessPlan

#BusinessConsulting



## NIIR PROJECT CONSULTANCY SERVICES (NPCS) can provide Detailed Project Report on

## **Multispeciality Hospital**

## See more

Project Reports & Profiles
BOOKS

Market Research Report



# Visit us at

www.entrepreneurindia.co

www.niir.org



# Take a look at Niir Project Consultancy Services on #Street View

https://goo.gl/VstWkd

# Locate us on Google Maps

https://goo.gl/maps/BKkUtq9gevT2



#### **OUR CLIENTS**

Our inexhaustible Client list includes publicsector companies, Corporate Houses, Government undertaking, individual entrepreneurs, NRI, Foreign investors, non-profit organizations and educational institutions from all parts of the World. The list is just a glimpse of our esteemed & satisfied Clients.

# Click here to take a look <a href="https://goo.gl/G3ICjV">https://goo.gl/G3ICjV</a>



# Select and Choose the Right Business Startup for You (Instant Online Project Identification and Selection)

Finding the right startup business is one of the most popular subject today. Starting a business is no easy endeavor, but the time, effort, and challenges can be worth it if you succeed. To give yourself the best chance to be successful, take your time to carefully find the right business for you. We, at NPCS, endeavor to make business selection a simple and convenient step for any entrepreneur/startup. Our expert team, by capitalizing on its dexterity and decade's long experience in the field, has created a list of profitable ventures for entrepreneurs who wish to diversify or venture. The list so mentioned is updated regularly to give you a regular dose of new emerging opportunities.

**Visit:** <a href="https://www.entrepreneurindia.co/project-identification">https://www.entrepreneurindia.co/project-identification</a>

www.niir.org

www.entrepreneurindia.co



#### **Download Complete List of Project Reports:**

#### **Detailed Project Reports**

Visit:- https://www.entrepreneurindia.co/complete-project-list

NPCS is manned by engineers, planners, specialists, financial experts, economic analysts and design specialists with extensive experience in the related industries.

Our Market Survey cum Detailed Techno Economic Feasibility Report provides an insight of market in India. The report assesses the market sizing and growth of the Industry. While expanding a current business or while venturing into new business, entrepreneurs are often faced with the dilemma of zeroing in on a suitable product/line.

www.niir.org



And before diversifying/venturing into any product, they wish to study the following aspects of the identified product:

- Good Present/Future Demand
- Export-Import Market Potential
- Raw Material & Manpower Availability
- Project Costs and Payback Period

**Economics, Production Schedule,** 

analyzing the market, confirming availability of various necessities such as Manufacturing Plant, Detailed Project Report, Profile, Business Plan, Industry Trends, Market Research, Survey, Manufacturing Process, Machinery, Raw Materials, Feasibility Study, Investment Opportunities, Cost and Revenue, Plant

The detailed project report covers all aspect of business, from

www.niir.org

www.entrepreneurindia.co



Project, Projected Balance Sheets, Profitability Ratios, Break Even Analysis. The DPR (Detailed Project Report) is formulated by highly accomplished and experienced consultants and the market research and analysis are supported by a panel of experts and digitalized data bank. We at NPCS, through our reliable expertise in the project consultancy and market research field, have demystified the situation by putting forward the emerging business

opportunity in India along with its

Working Capital Requirement, uses and applications, Plant

Layout, Project Financials, Process Flow Sheet, Cost of

www.niir.org

prospects.....Read more

business



# Contact us NIIR PROJECT CONSULTANCY SERVICES

106-E, Kamla Nagar, Opp. Mall ST,

New Delhi-110007, India.

Email: <u>npcs.ei@gmail.com</u>, <u>info@entrepreneurindia.co</u>

Tel: +91-11-23843955, 23845654, 23845886

Mobile: +91-9097075054, 8800733955

Fax: +91-11-23845886

Website: www.entrepreneurindia.co, www.niir.org

Take a look at NIIR PROJECT CONSULTANCY SERVICES on #StreetView

https://goo.gl/VstWkd



# NIR PROJECT CONSULTANCY SERVICES

AN ISO 9001: 2015 CERTIFIED COMPANY

www.niir.org

www.entrepreneurindia.co



#### Who are we?

- One of the leading reliable names in industrial world for providing the most comprehensive technical consulting services
- We adopt a systematic approach to provide the strong fundamental support needed for the effective delivery of services to our Clients' in India & abroad



We at NPCS want to grow with you by providing solutions scale to suit your new operations and help you reduce risk and give a high return on application investments. We have successfully achieved top-notch quality standards with a high level of customer appreciation resulting in long lasting relation and large amount of referral work through technological breakthrough and innovative concepts. A large number of our Indian, Overseas and NRI Clients have

appreciated our expertise for excellence which speaks volumes about our commitment and www.niir.org n to every client's suc www.entrepreneurindia.co



We bring deep, functional expertise, but are known for our holistic perspective: we capture value across boundaries and between the silos of any organization. We have proven a multiplier effect from optimizing the sum of the parts, not just the individual pieces. We actively encourage a culture of innovation, which facilitates the development of new technologies and ensures a high quality product.

www.niir.org



#### What do we offer?

- Project Identification
- Detailed Project Reports/Pre-feasibility Reports
- Market Research Reports
- Business Plan
- Technology Books and Directory
- Industry Trend
- Databases on CD-ROM
- Laboratory Testing Services
- Turnkey Project Consultancy/Solutions
- Entrepreneur India (An Industrial Monthly Journal)

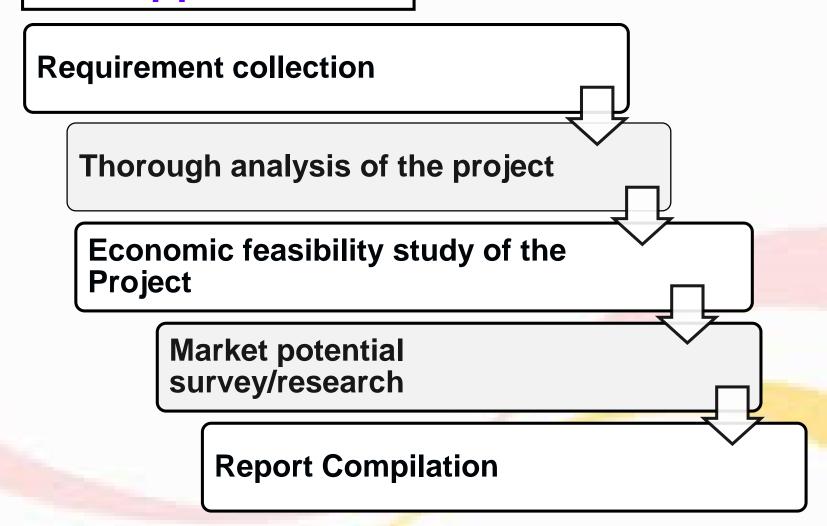


#### How are we different?

- We have two decades long experience in project consultancy and market research field
- We empower our customers with the prerequisite know-how to take sound business decisions
- We help catalyze business growth by providing distinctive and profound market analysis
- We serve a wide array of customers, from individual entrepreneurs to Corporations and Foreign Investors
- We use authentic & reliable sources to ensure business precision



## **Our Approach**



www.entrepreneurindia.co



#### Who do we Serve?

- Public-sector Companies
- Corporates
- Government Undertakings
- Individual Entrepreneurs
- o NRI's
- Foreign Investors
- Non-profit Organizations, NBFC's
- Educational Institutions
- Embassies & Consulates
- Consultancies
- Industry / trade associations

www.niir.org



#### **Sectors We Cover**

- Ayurvedic And Herbal Medicines, Herbal Cosmetics
- Alcoholic And Non Alcoholic Beverages, Drinks
- o Adhesives, Industrial Adhesive, Sealants, Glues, Gum & Resin
- Activated Carbon & Activated Charcoal
- o Aluminium And Aluminium Extrusion Profiles & Sections,
- o Bio-fertilizers And Biotechnology
- Breakfast Snacks And Cereal Food
- o Bicycle Tyres & Tubes, Bicycle Parts, Bicycle Assembling



- Bamboo And Cane Based Projects
- Building Materials And Construction Projects
- o Biodegradable & Bioplastic Based Projects
- Chemicals (Organic And Inorganic)
- Confectionery, Bakery/Baking And Other Food
- Cereal Processing
- Coconut And Coconut Based Products
- Cold Storage For Fruits & Vegetables
- Coal & Coal Byproduct



- Copper & Copper Based Projects
- Dairy/Milk Processing
- Disinfectants, Pesticides, Insecticides, Mosquito Repellents,
- o Electrical, Electronic And Computer based Projects
- o Essential Oils, Oils & Fats And Allied
- Engineering Goods
- Fibre Glass & Float Glass
- Fast Moving Consumer Goods
- o Food, Bakery, Agro Processing



- Fruits & Vegetables Processing
- Ferro Alloys Based Projects
- Fertilizers & Biofertilizers
- Ginger & Ginger Based Projects
- Herbs And Medicinal Cultivation And Jatropha (Biofuel)
- Hotel & Hospitability Projects
- Hospital Based Projects
- Herbal Based Projects
- Inks, Stationery And Export Industries



#### **Sectors We Cover**

Cont...

- Infrastructure Projects
- Jute & Jute Based Products
- Leather And Leather Based Projects
- Leisure & Entertainment Based Projects
- Livestock Farming Of Birds & Animals
- Minerals And Minerals
- Maize Processing(Wet Milling) & Maize Based Projects
- Medical Plastics, Disposables Plastic Syringe, Blood Bags
- o Organic Farming, Neem Products Etc.



- o Paints, Pigments, Varnish & Lacquer
- Paper And Paper Board, Paper Recycling Projects
- Printing Inks
- Packaging Based Projects
- Perfumes, Cosmetics And Flavours
- Power Generation Based Projects & Renewable Energy Based Projects
- Pharmaceuticals And Drugs
- Plantations, Farming And Cultivations
- o Plastic Film, Plastic Waste And Plastic Compounds
- o Plastic, PVC, PET, HDPE, LDPE Etc.



- Potato And Potato Based Projects
- Printing And Packaging
- Real Estate, Leisure And Hospitality
- Rubber And Rubber Products
- Soaps And Detergents
- Stationary Products
- Spices And Snacks Food
- Steel & Steel Products
- Textile Auxiliary And Chemicals



- Township & Residential Complex
- Textiles And Readymade Garments
- Waste Management & Recycling
- Wood & Wood Products
- Water Industry(Packaged Drinking Water & Mineral Water)
- Wire & Cable



# MARKET RESEARCH REPORTS

www.niir.org

www.entrepreneurindia.co



# **Objective**

- ⊗To get a detailed scenario of the industry along with its structure and classification
- ⊗To provide a comprehensive analysis of the industry by covering aspects like:
  - ∞Growth drivers of the industry
  - &Latest market trends
  - **®**Insights on regulatory framework
  - **SWOT** Analysis
  - **®Demand-Supply Situation**
  - ₻Foreign Trade
  - ⊗Porters 5 Forces Analysis



## **Objective**

- №To provide forecasts of key parameters which helps to anticipate the industry performance
- ⊗To help chart growth trajectory of a business by detailing the factors that affect the industry growth
- №To help an entrepreneur/manager in keeping abreast with the changes in the industry
- ⊗To evaluate the competitive landscape of the industry by detailing:
  ⊗Key players with their market shares
  - &Financial comparison of present players



### Clientele

- ⊗Venturist/Capitalists
- **®**Industry Researchers
- **∞**Investment Funds
- ⊗Foreign Investors, NRI's
- & Project Consultants/Chartered Accountants
- **⊗**Banks
- **©**Corporates Click here for list



### **Data Sources**





## Scope & Coverage



www.niir.org



### **Our Team**

©Our research team comprises of experts from various financial fields:

∞MBA's

Industry Researchers

⊗Financial Planners

research veterans with decades of experience



## Structure of the Report

- •1. Overview
- •2. Market Analysis
  - □2.1Growth Drivers
  - □2.2Emerging Trends in the Industry
  - ☐2.3Regulatory Framework
  - □2.4SWOT Analysis
  - □2.5Herfindahl–Hirschman Index (HHI)
- •3. Market Forecasts
- •4. Key Players



## Structure of the Report

Cont

- №5. Key Financials and Analysis
- ≈5.1 Contact Information
- ≈5.2 Key Financials
- ≈5.3 Financial comparison
- №6. Industry Size & Outlook

www.niir.org www.entrepreneurindia.co



# Take a look at NIIR PROJECT CONSULTANCY SERVICES on #Street View

https://goo.gl/VstWkd

www.entrepreneurindia.co



# Contact us NIIR PROJECT CONSULTANCY SERVICES

106-E, Kamla Nagar, Opp. Mall ST,

New Delhi-110007, India.

Email: <u>npcs.ei@gmail.com</u>, <u>info@entrepreneurindia.co</u>

Tel: +91-11-23843955, 23845654, 23845886

Mobile: +91-9097075054, 8800733955

Fax: +91-11-23845886

Website: <u>www.entrepreneurindia.co</u>, <u>www.niir.org</u>

Take a look at NIIR PROJECT CONSULTANCY SERVICES on #StreetView

https://goo.gl/VstWkd



# Follow us



> https://www.linkedin.com/company/niir-project-consultancy-services



>https://www.facebook.com/NIIR.ORG



>https://www.youtube.com/user/NIIRproject



>https://twitter.com/npcs\_in



https://www.pinterest.com/npcsindia/



# THANK YOU!

For more information, visit us at:

<u>www.niir.org</u>

www.entrepreneurindia.co

www.niir.org

www.entrepreneurindia.co